

Position: Western Retail Sales Manager
Department: Retail Sales
Job Status: Exempt; Full-Time
Location: Western States

Summary:

The Western Retail Sales Manager will be responsible for managing and building Western Retail Sales.

Key Job Responsibilities:

- Routinely participates in sales calls with Retail Business Managers including traveling to customers and customer facilities.
- Utilizing persuasive sales and negotiation techniques.
- Provide first level of customer service issues and take appropriate steps in requesting support from other departments within Karndean Designflooring.
- Keeping immediate supervisor and senior management informed of industry and product trends including pricing, market intelligence and logistics.

Qualifications:

- Three or more years of progressive flooring and managerial work-related experience required.
- Communication skills are essential at all levels and in a professional manner.
- Must be proficient in computer skills especially Excel and PowerPoint.
- Extensive travel will be required to the Western States.

If you would like to apply for this opportunity, please email your resume and a cover letter to humanresources@karndean.com.

Karndean Designflooring creates premium-quality luxury vinyl tile inspired by wood and stone from around the world. In doing so, we offer customers the personal touch of a family-owned business - something we're proud to have been since the start in 1973.

Innovation, bold thinking and a trailblazing spirit are embedded in our DNA. They're what allowed founder Mike Walker to recognize the immense potential for luxury vinyl flooring long before others entered the market - and they're what allow us to continue delivering for customers today, with hundreds of products to beautify both residential and commercial spaces.