

Position: Commercial National Account Manager
Department: Sales
Job Status: Full-Time
Location: Based anywhere in the Northeast, Southeast and Midwest US.

Summary:

Karndean Designflooring is a dynamic, rapidly growing manufacturer and distributor of luxury vinyl flooring. Our mission is to remain the market leader in luxury vinyl, currently the fastest growing segment in the floor covering industry, while continuing to provide high-quality service to all.

Key Job Responsibilities:

- The Commercial National Account Manager will be responsible for growing current national accounts and gaining new national accounts.
- Establish and maintain high-level relationships with business decision makers at major corporations with multiple locations.
- Develop and implement National Account Plans that include key account opportunities, short and long-term goals and strategic initiatives.
- Travel regionally and nationally to meet with decision makers.
- Establish sales objectives with the Vice President of Commercial Sales by developing annual sales forecasts.
- Represent Karndean Designflooring at national trade shows and be a member of professional organizations.

Qualifications:

- Five or more years of commercial flooring sales experience with national accounts.
- Five or more years of commercial flooring specifying product experience.
- Ability to travel 35% to 50% and live within a close proximity to a major airport.

If you would like to apply for this opportunity, please email your resume and a cover letter to humanresources@karndean.com.

Karndean Designflooring creates premium-quality luxury vinyl tile inspired by wood and stone from around the world. In doing so, we offer customers the personal touch of a family-owned business - something we're proud to have been since the start in 1973.

Innovation, bold thinking and a trailblazing spirit are embedded in our DNA. They're what allowed founder Mike Walker to recognize the immense potential for luxury vinyl flooring long



before others entered the market - and they're what allow us to continue delivering for customers today, with hundreds of products to beautify both residential and commercial spaces.

T: (888) 266 4343 | F: (800) 887 7043 | E: info@karndean.com | W: karndean.com

Corporate Headquarters, 1100 Pontiac Court, Bushy Run Corporate Park, Export, PA 15632

West Coast Distribution, 4230 N 5th Street, Suite 100, North Las Vegas, NV 89030

Central Distribution, 14201 Sovereign Road, Suite 141, Fort Worth, TX 76155