

Corporate Headquarters
1100 Pontiac Court
Bushy Run Corporate Park
Export, PA 15632

West Coast Distribution
4230 N 5th Street
Suite 100
North Las Vegas, NV 89030

Central Distribution
14201 Sovereign Road
Suite 141
Fort Worth, TX 76155



Position: Retail Business Manager

Department: Retail Sales

Reporting to: Western Retail Sales Manager

Job Status: Full-Time

Location: Portland, OR

Karndean Designflooring is a dynamic, rapidly growing manufacturer and distributor of luxury vinyl flooring. Our mission is to remain the market leader in luxury vinyl, currently the fastest growing segment in the floor covering industry, while continuing to provide high-quality service to all.

Key Job Responsibilities:

- Responsible for all sales activities covering key retailers within Oregon, Walla Walla Washington and selected accounts in Idaho
- Achieving monthly sales targets, building strong relationships with key customers, executing multiple sales and marketing initiatives.
- Entering daily activity into in the Karndean Designflooring CRM system.
- Present and sell company products and services to current and potential clients
- Follow up on new leads and referrals resulting from field activity.
- Train and educate appropriate retailer and contractor salespeople on Karndean Designflooring products and programs.
- Resolve client concerns in a timely manner

Qualifications:

- Three or more years of relevant retail, & distributor sales experience.
- Associates or Bachelor Interior Design or Business Degree preferred
- Knowledge of the Northwest Market
- Organizational Skills
- MS Office skills

